



FUTUREPROOF YOUR FLEET WITH NORTHGATE'S UNIQUE MIX OF DEPENDABILITY, AGILITY AND INNOVATION.



HELPING YOUR DRIVE TO ZERO

Drive to Zero is Northgate's fleet electrification programme, providing our customers with turnkey support in the electrification of fleets.

We offer an EV suitability service to help customers ascertain which vehicles can be switched and when, and EV trial vehicles are also available. As EVs are in high demand, and with delays in new vehicle lead times, Northgate pre-orders EV stock, ensuring whenever a customer is ready to electrify, there is always a suitable vehicle ready for use.



Electrification needs charging infrastructure provision- a potential minefield of regulatory and cost issues for any business. So, our charging infrastructure partner ChargedEV, can provide expert in-house, brand agnostic consultancy, with the benefit of highly trained technicians who can install infrastructure on a national level.

Better still, we're the only rental provider which combines van rental and charger provision as a single bundle, offering EV hire, and home charger installation and rental in a single monthly fee.

VEHICLE FLEET SOLUTIONS TO SUPPORT YOUR BUSINESS

As part of Northgate's full-service provision, we offer additional vehicle fleet solutions which can be taken alongside our rental contracts or as standalone services.

From vehicle inspections apps, training and compliance support to accident management, fleet management, telematics and even fuel cards, these can be provided and managed by Northgate under a single contract. For example, our Accident Management service – offers support for full fleet vehicles from First Notification of Loss (FNOL), recovery, repair, replacement vehicles, third party management and getting vehicles back on the road. It takes the hassle away from dealing with accidents and incidents.

Customer research also identified a growing focus from fleets on reducing risk and supporting driver welfare. We've launched Northgate Safe Driver which helps fleets ensure vehicles and drivers remain compliant whilst on the road, understanding a driver's risk profile and providing driver training.

Our proposition is designed to let customers focus on their business whilst we focus on running their fleets.



Neil McCrossan,
Sales & Marketing
Director, Northgate

Northgate has been supporting the commercial vehicle needs of British businesses, public sector organisations and charities for over 40 years. We are the leading customer-centric rental company and vehicle fleet solutions provider.

We continually invest in our people, technology, systems, and products to ensure that we can address all our customers' vehicle supply and fleet services needs. I'm extremely proud that we have been recognised for our performance in this area and are Fleet News Reader Recommended Rental Company for the sixth year running.

Our rental packages offer businesses a range of alternatives to traditional fleet leasing, and ownership. From flexible hire packages which are perfect for changing business needs to 12months+ for more predictable fleet needs. We offer a wide range of vehicles as standard, and any type of vehicle on request. Vehicles can be customised and branded to your exact specification.

Customers benefit from tailored vehicles and with all fitments, chapter 8 requirements, livery or racking provisions under one contract.

NORTHGATE CAN DELIVER THE FLEET SOLUTION YOU NEED.

With a full range of vehicle hire options and mobility solutions available.



FLEET MANAGEMENT

Reduce costs and increase efficiency with our range of mobility solutions for your whole fleet.

Fleet Management

With our flexible account managed solution, we look after vehicles for whole of life, taking away the burden of administration, minimising vehicle downtime, reducing fleet costs and saving you time

Accident Management

Deal with incidents across your fleet, from notification through to insurance and repair using a single phone number

Telematics

Know where your vans are at all times, improve driver behaviour and effective route planning to reduce fuel costs

Risk Management

Fleet risk audits, driver risk assessments and tailored driving courses available

Fuel Management

Drive down fleet fuel spend with a fuel card solution that gives you money off the pump price

Vehicle Inspection App

Reduce paperwork and easily monitor your fleet's overall condition, ensuring you have fully compliant vehicles

HIRE OPTIONS

12months+

A great alternative to the commitment of contract hire or ownership, ideal for uncertain economic times. The longer the term, the better the rate we can offer.

Flexible Hire

Available for three months or more and ideal for when you have a ballpark idea of what you need, but want some flexibility in exact end dates.

Short Term Hire

Rent vans when you need them, for as long as you want them.

We Buy You Rent

A hassle free way to sell your vehicle and rent new. With We Buy, You Rent, you get a fair market price for your existing vehicle and all the benefits of renting new. You choose a hire option - 12months+, Flexible Hire, or VanHire+.

Electric Vehicles and Charging Infrastructure

Providing expert consultative advice across all aspects of operating EVs and solutions including everything from helping you to choose the right E-LCV through infrastructure to driver training and advice including our NEW E-LCV and Home Charging Bundles package – we're ready to help you make the switch.

What's included as standard:

- Full service and maintenance
- 24/7 breakdown and recovery
- Over 50,000 vehicles
- 68 branches nationwide
- Courtesy and replacement vehicles
- Road Fund Licence included

Find out more at northgatevehiclehire.co.uk
or call Northgate on 0330 042 0903

NORTHGATE
for all vankind