

Building the future: one platform, one source of truth

Twenty years ago, FleetCheck was founded with a simple yet powerful idea: to make fleet management easier for everyone. Built by transport professionals solving real-world problems for real-world operators, FleetCheck has become a trusted partner for over 2,000 clients, operating over 300,000 vehicles and assets.

That journey has just earned us our fifth consecutive reader recommendation nomination in Fleet News as the supplier of choice for 'Software' – a huge thank you to all the Fleet News readers, we feel incredibly honoured and grateful for this recognition.

The new challenge

Compliance remains as fundamental as it was two decades ago, but it's now viewed as a minimum requirement, not a differentiator. Today's fleet managers face a different challenge: cutting through the noise of an increasingly complex fleet ecosystem. Our experience has told us operators are looking for a flexible platform that scales with their business – from basic data consolidation to sophisticated business intelligence. They need a single source of truth.

This much is clear when you consider how the fleet ecosystem has exploded from telematics, fuel cards, tachographs, maintenance systems, walkaround check apps, and so much more. Our customers tell us they typically juggle between 7 and 12 different fleet systems before joining FleetCheck. Operating across this many systems means, despite their excellent individual capabilities, they won't be any good at talking to one another. This creates data silos that can lead to missed compliance deadlines, operational inefficiencies, longer vehicle downtime, and many other costly issues.

The solution? Fleets need to go on a data journey – one that can broadly be broken down into three pillars.

The three pillars of modern fleet management

(1) Consolidate your core data

The first step is consolidating your core fleet data into one place, from vehicle, driver, and asset information to integrated telematics, tachograph, fuel, and maintenance data. This level of visibility removes the complex admin burden of compliance, giving you access to whatever you need, when you

need it. Essential for all fleets, regardless of size, composition, or complexity.

We've seen for ourselves how this visibility can deliver real results for operators when talking with customer Barry Ebdon, Fleet, Plant & Waste Manager at HMS Works.

"At HMS, we've integrated FleetCheck with our internal systems to streamline everything from vehicle maintenance and compliance tracking to driver management. Bringing these data sources together has made it far easier to spot trends, plan maintenance proactively, and ensure nothing slips through the cracks. The result has been a significant improvement in visibility across the fleet, with time savings for our operations team and greater confidence in compliance accuracy."

(2) Extract intelligent fleet insights

Once your data is centralised, the real efficiency gains can begin. Understanding which vehicles to replace and when, identifying high-risk drivers, spotting cost savings and inefficiencies, monitoring emissions output – this is where a flexible system that pulls data together and enables smart decisions and insights becomes invaluable.



Wyatt Tait from Adrian White Building Supplies experienced this firsthand when they used FleetCheck to run a report on their most economical vehicles. The analysis from FleetCheck surprised them, when they took the decision to get rid of an 8-year-old lorry, and keep a 13-year-old one because it had better carrying capacity – these are the kind of insights that you can't get from gut-feeling and guesswork.

"With FleetCheck you can see trends where a vehicle isn't as reliable as expected and drill down into why. You can analyse the mileage, look at which driver is being sent to all the building sites on rough terrain versus smooth tarmac. You get a lot more analysis from the reports."

(3) Make fleet data a business asset

Some fleets look to push beyond this and use their fleet management system as a data engine – one that doesn't just pull data in, but also pushes it out to other business systems. Vehicle availability feeds resourcing tools, cost data feeds finance systems, risk data feeds insurance brokers. This not only enables effortless,

predictive insights, but also speeds up strategic decision-making processes.

Take Chevron Traffic Management for example. Allison Porter, Head of Fleet, needed to connect their fleet data to their ERP system, and used FleetCheck's API to automatically pull vehicle details through for client and driver allocation, giving them seamless integration.

"We have used FleetCheck (our bible) for many years; it brings together a streamlined and centralised repository for documents and evidence of vehicle and driver data. It includes automated licence inspections, alerts for vehicle maintenance, improved compliance, and safety. We have a link with FORS to assist with our audits, and we've also successfully incorporated an API link into our ERP, allowing the data to pull through accurate vehicle details for allocation to clients and drivers. Bringing everything together has given us a complete summary and track of our resources and utilisation."

A flexible platform built for your journey

These pillars reflect how fleet operations mature. Smaller fleets might prioritise

centralising their fleet data, while growing fleets might progress to extracting smarter business insights as their needs become more complex. Mature fleets meanwhile might look to leverage their system's ability to make fleet data a strategic business asset, and feed information in and out.

Whatever your fleet size, mix, complexity, or maturity, your fleet management system should never hold you back.

FleetCheck was built by people who truly understand fleet management. That's why our roadmap for the future isn't about flashy features, but instead about practical solutions to day-to-day fleet operation challenges. Whether you're just getting started with data consolidation, or feeding fleet intelligence into boardroom decisions, we adapt and scale to fit your unique operational needs.

And clearly, that approach is resonating – our fifth consecutive nomination as Fleet News' supplier of choice for 'Software' tells us we're building something that works. One platform, for wherever you are, and wherever you're going. That's the future of fleet management.

