

A flexible, personal approach to remarketing

Aston Barclay's auction centres, logistics and expertise are better than ever

Aston Barclay is the UK's third largest auction and remarketing group. We operate from strategically placed centres in Essex, Shropshire, Wiltshire and Yorkshire, as well as via our online routes to market and digital services.

We recognise the need to combine traditional auctions with modern remarketing techniques, providing a flexible, personal approach. We continue to invest heavily in personnel, facilities, services and IT to provide customers with a range of complementary services and additional disposal options.

State-of-the-art auction centres

Aston Barclay has significantly invested in our centres to provide a state-of-the-art environment for buyers and sellers at each fleet and OEM sale, with Group investment in our network to be completed in Q4, 2016.

Each centre provides full vehicle defleet services by using industry-leading practices and grading to give buyers and sellers peace of mind, while ensuring vehicles are in optimum condition for sale or onward movement. We can also facilitate the management and movement of in-life vehicles, or those that are offered for sale, on bespoke third party systems. This comprises end-of-contract inspections and appraisals, repair, refurbishment, tailored grading, reconditioning, document handling, marketing, preparation and onward sale.

We have also invested heavily in our online LIVE service, allowing trade buyers to bid on any vehicle, in any sale, at any centre. This allows our customers to source and secure stock from anywhere in the world in real time, or locate stock 24/7 for a fixed price via our Bid & Buy Now platform.

Leading logistics

We recognise the need for a robust and reliable national transport and logistics operation, acting on behalf of buyers and



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sellers. Our newly-sourced transporters feature state-of-the-art telematics, ensuring complete visibility of vehicles in transit. We are currently replacing our entire fleet with newer, economical units, by the end of 2016.

This will help to improve environmental impact, reduce fuel costs and enhance overall efficiency. All centres offer national collection and delivery, movement of vehicles without an MOT, transportation of non-running vehicles, inter-branch movements and inspect-and-collect services, providing a full end-to-end service.

Industry-leading expertise

Our senior management each have more than 25 years' experience. Aston Barclay is headed by Glenn and David Scarborough, both of whom have extensive knowledge of the fleet and remarketing sector.

Group operations are headed by Barry Watts, who brings over 20 years' of experience. Aston Barclay boasts 40 years of auction experience with remarketing directors Lisa Grimsley and Martin Potter, based in Yorkshire and Essex respectively.

Having industry leaders in situ at each of our centres ensures we can continue to provide fantastic results for a variety of fleet customers, including most of the FN50 top 10.

We understand that people play a vital role in the success of any business. We invest heavily to ensure our staff work efficiently, to the highest standards and are up-to-date with best practice methods. We also recognise the importance of bringing new talent into our industry by significantly investing in apprenticeship programmes across the group in a variety of roles.



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