



The UK's most trusted suppliers as voted for by fleets



ALPHABET



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# WELCOME

## Fleet News readers recommend their top suppliers

The greatest form of marketing is via word-of-mouth referrals and recommendations.

A business may have excellent products, but recommendations are ultimately given as a result of outstanding customer service plus the vital ingredient of trust.

The *Fleet News* Reader Recommended programme allows fleet decision-makers to have their say about the companies they trust most to offer the best partnership. We have gathered opinions via research conducted among the *Fleet News* audience. Fleets nominated their best suppliers in each industry segment, but also their worst.

The top-performing companies are then granted Reader Recommended status.

A full list of Fleet Recommended companies can be found [here](#) on the *Fleet News* website.



Stephen Briers,  
group editor,  
*Fleet News*

Sign up to our newsletters to stay informed about the fleet sector, including the latest news, interviews and advice on fleet management

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## CONTACT US

*Fleet News*, Media House, Lynch Wood, Peterborough, PE2 6EA

### EDITORIAL

#### Group editor

Stephen Briers 01733 468024  
[stephen.briers@bauermedia.co.uk](mailto:stephen.briers@bauermedia.co.uk)

#### News editor

Gareth Roberts 01733 468314  
[gareth.roberts@bauermedia.co.uk](mailto:gareth.roberts@bauermedia.co.uk)

#### Features editor

Andrew Ryan 01733 468308  
[andrew.ryan@bauermedia.co.uk](mailto:andrew.ryan@bauermedia.co.uk)

#### Senior content writer

Matt de Prez 01733 468277  
[matt.deprez@bauermedia.co.uk](mailto:matt.deprez@bauermedia.co.uk)

#### Head of digital

Jeremy Bennett 01733 468655  
[jeremy.bennett@bauermedia.co.uk](mailto:jeremy.bennett@bauermedia.co.uk)

#### Managing editor, B2B

Mike Roberts  
[mike.roberts@bauermedia.co.uk](mailto:mike.roberts@bauermedia.co.uk)  
Photos: istock, Chris Lowndes

Contributors: Jonathan Manning, John Maslen, Tom Seymour

### PRODUCTION

#### Head of publishing

Luke Neal

#### Production editor

David Buckley

#### Head of project management

Leanne Patterson

#### Project manager

Rosanna Readfern-Gray  
[b2bpm@bauermedia.co.uk](mailto:b2bpm@bauermedia.co.uk)

### ADVERTISING

#### Group advertising manager

Sheryl Graham 01733 366467

#### Key account directors

Emma Rogers 01733 979570

Kelly Crown 01733 366364

#### Telesales/recruitment

01733 468275/01733 468328

### EVENTS

#### Event director

Chris Lester

#### Head of awards and dinners

Sandra Evitt 01733 468123

#### Event manager

Kate Howard 01733 468146

#### Senior event planner

Hayley Bradshaw 01733 979467

#### Head of exhibitions

Katie Gordon-Hill 01733 468289

### PUBLISHING

#### Office manager

Jane Hill 01733 468319

#### CRM & marketing manager

Lauren Annis 01733 468295

#### Chief financial officer

Bauer Magazine Media

#### Lisa Hayden

#### Publishing and product director

Alex McLachlan

#### Group MD commercial

Nicola Bates

#### Joint CEO

Helen Morris

#### Joint CEO

Steve Prentice

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GENESIS ELECTRIFIED GV70



## WHAT CAR? AWARD-WINNING URBAN SUV

Genesis Electrified GV70 Sport 360 kW (490 PS) - electric energy consumption (combined): 19.2 kWh/100 km; CO<sub>2</sub> emissions (combined) 0 g/km; electric range based on a full charge (combined): 283 miles. The consumption and emission values are based on the Worldwide Harmonised Light Vehicles Test Procedure (WLTP). Further information on the WLTP measurement procedure can be found at <https://www.genesis.com/uk/en/wltp.html>. The electrified GV70 Sport is a battery electric vehicle requiring mains electricity for charging. Figures are intended for comparison purposes. Only compare fuel consumption, CO<sub>2</sub> and electric range figures with other cars tested to the same technical procedures. These figures may not reflect real-life driving results, which will depend upon a number of factors including the starting charge of the battery, accessories fitted (post-registration), variations in weather, driving styles and vehicle load.

# Fleets vote for their top suppliers



**A** total of 38 fleet suppliers have been endorsed by fleet decision-makers in the 2025 Fleet Recommended report, across 13 product categories.

While three fewer suppliers have gained recommendation status, the number of product categories has increased by two compared with last year, with service, maintenance and repair (SMR), remarketing and accident management added. Driver training does not feature this year.

The Fleet Recommended programme is intended to provide businesses with an understanding of the suppliers most trusted by their peers, which will help to shape and inform their knowledge of the preferred targets when undergoing new tenders.

*Fleet News* surveys end-user fleet decision-makers on their top picks across all key supplier segments. They are also asked to register votes for any company they would not recommend based on past or current experience.

The two results are then combined to provide the final list of trusted suppliers.

Two categories stand out for having the highest number of recommended companies: telematics and fuel cards, which each have five. However, just one of those telematics companies (Webfleet) and two fuel card providers (Allstar and BP) were also recommended last year.

In contrast, fleets recommended just one company in two categories: racking and conversions (TGS Automotive Group) and remarketing (BCA).

Pod Point and BP Pulse retained their recommended status in the EV charging category, with Mer UK and Tesla being recognised for the first time. Tesla was also the top ranked large public charging network in the latest Zapmap satisfaction rankings with BP also in the top 10, in eighth.

Meanwhile, Mer was fourth in Zapmap's medium-sized charging network.

Fleets, of course, are rating networks on their relationships and reliability for a combination of workplace, public and home charging.

## Seventeen companies retain their recommended status from last year:

- Kwik Fit (tyre fitters)
- ATS Euromaster (tyre fitters)
- Autoglass (windscreens)
- Auto Windscreens (windscreens)
- National Windscreens (windscreens)
- Pod Point (EV charging)
- BP Pulse (EV charging)
- Webfleet (telematics)
- Lex Autolease (leasing)
- Arval (leasing)
- Alphabet (leasing)
- Enterprise (rental)
- Europcar (rental)
- Nexus (rental)
- FleetCheck (software)
- Allstar (fuel cards)
- BP (fuel cards)

In total, three recommended companies are reigning Fleet News Awards winners, Enterprise, Arval and The AA, although Marshall Leasing, Lex Autolease, Lightfoot and Europcar were highly commended. ➔



FleetNews



# AWARDS 2025

Wednesday 12th March 2025  
JW Marriott Grosvenor House London

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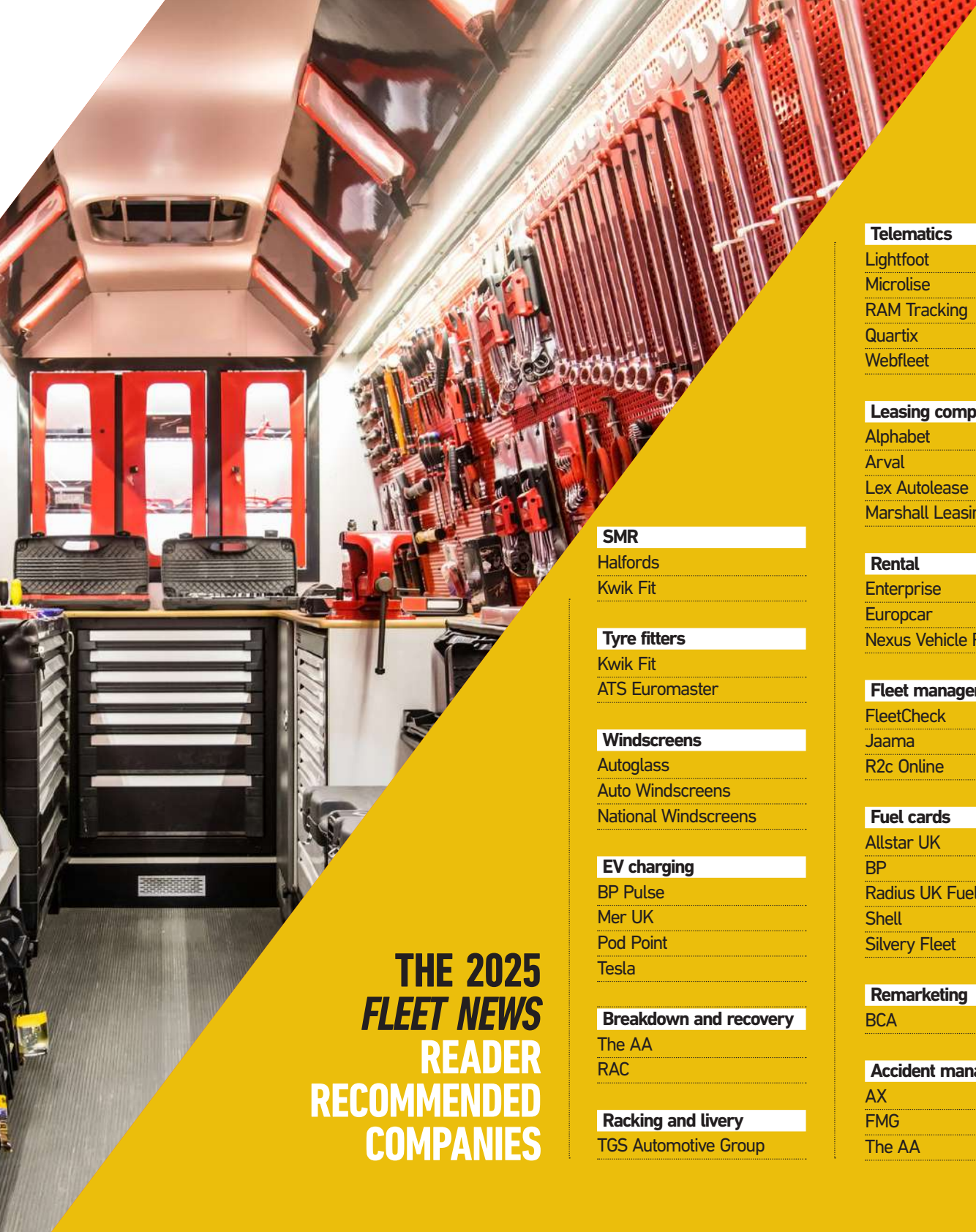
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**THE 2025  
FLEET NEWS  
READER  
RECOMMENDED  
COMPANIES**

**Telematics**

- Lightfoot
- Microlise
- RAM Tracking
- Quartix
- Webfleet

**Leasing companies**

- Alphabet
- Arval
- Lex Autolease
- Marshall Leasing

**Rental**

- Enterprise
- Europcar
- Nexus Vehicle Rental

**Fleet management software**

- FleetCheck
- Jaama
- R2c Online

**Fuel cards**

- Allstar UK
- BP
- Radius UK Fuels
- Shell
- Silvery Fleet

**Remarketing**

- BCA

**Accident management**

- AX
- FMG
- The AA

**SMR**

- Halfords
- Kwik Fit

**Tyre fitters**

- Kwik Fit
- ATS Euromaster

**Windscreens**

- Autoglass
- Auto Windscreens
- National Windscreens

**EV charging**

- BP Pulse
- Mer UK
- Pod Point
- Tesla

**Breakdown and recovery**

- The AA
- RAC

**Racking and livery**

- TGS Automotive Group



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## Fast business needs even faster charging

Chargepass is accepted on the UK's largest and fastest electric charging payment network for business. Drivers can also be back on the road in no time, as over 80% of the UK's rapid and ultra-rapid chargers are on Allstar's payment network.



## Drivers need to charge at home? We've solved that too

Your business needs Allstar Homecharge. Our solution makes expenses easier if drivers charge their business EVs at home. Our solution automatically - and accurately - pays for all your drivers' home charging costs\* directly to their energy supplier. No more out-of-pocket drivers. No more complicated expenses claims.

Time to take advantage of a business payment solution you won't find anywhere else. Apply online or speak to a member of our team today at [allstarcard.co.uk](http://allstarcard.co.uk).



Discover more about **Allstar Chargepass**



Discover more at [allstarcard.co.uk](http://allstarcard.co.uk).



\*In order to comply with HMRC Vehicle Fuel Benefit business may require a process to identify and reclaim payments for private use.

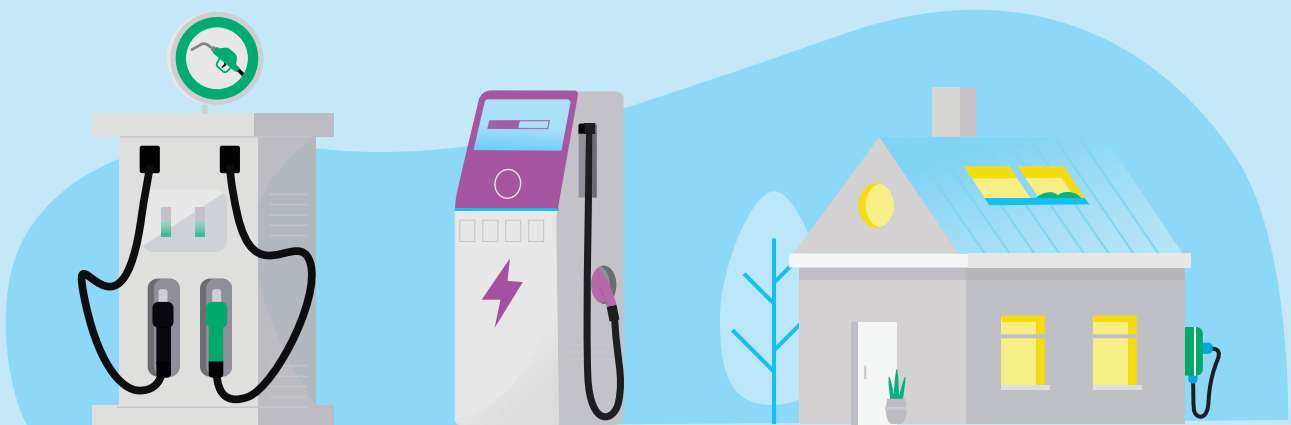


# Allstar Chargepass®

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HOME CHARGING



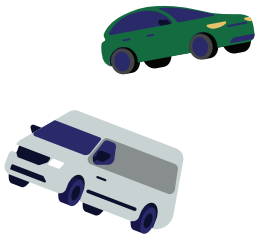
Discover more about **Allstar Chargepass**



**allstar**

Discover more at [allstarcard.co.uk](https://allstarcard.co.uk).

# Bringing balance to the electric switch



Your fleet emissions are lower, your operating costs are down, your drivers are saving money with tax incentives. And getting here was an absolute breeze. This is what embracing electric with Alphabet feels like.

For our expert support on electrifying your fleet, contact us at [csalphabet@alphabet.co.uk](mailto:csalphabet@alphabet.co.uk) or call **0370 5050 100** to speak with a member of our team.

**ALPHABET**



# The Road to Zero: What's your next move?

The journey to zero emissions is accelerating, driven by the UK Government's ambitious Road to Zero strategy. But what does it mean for your fleet? And how can you confidently take the next steps toward electrification?



## Your journey to sustainability

Ready to take the first steps on the Road to Zero? Follow Alphabet's top tips below.

- 1 Define your sustainability goals**  
What does success look like for your business? Whether it's achieving carbon neutrality by a certain date or cutting fuel usage in half, defining clear goals ensures you stay on track.
- 2 Assess your current fleet**  
Take stock of your existing vehicles. What's their daily mileage? Fuel usage? Are they underutilised? Knowing where you stand will help you determine the right changes to make.
- 3 Promote smart driving habits**  
Encourage your drivers to adopt good practices – like route optimisation, smoother braking, less frequent

acceleration, using cruise control and reducing idling. These small changes can lead to significant fuel savings and increased road safety.

- 4 Plan for gradual change**  
Sustainability is a journey, not a race. Transition your fleet gradually and monitor progress to ensure each step delivers the expected results.

**Whether you manage 30 vehicles or 30,000, contact Alphabet today and start planning your fleet's future with a Fleet News Fleet Recommended leasing partner for 2025.**

Contact us at [csalphabet@alphabet.co.uk](mailto:csalphabet@alphabet.co.uk) or call **0370 5050 100** to speak with a member of our team.

### The future is electric

You're likely to be familiar with the Road to Zero – a detailed plan outlining the Government's strategy to improve air quality, reduce road accidents and transition to zero-emission road transport by 2040. For fleets, this means embracing electric vehicles is no longer optional – it's essential.

But transitioning to a sustainable fleet isn't just about compliance; it's an opportunity to cut fuel and maintenance costs, meet changing employee demands and support internal sustainability targets. And in choosing Alphabet as a partner, your mobility is made easy.

### Your partner on the Road to Zero

The sustainability journey doesn't have to be daunting – Alphabet is here to guide you every step of the way.

From choosing the right vehicles to implementing policies that drive change, their experts give actionable advice and ongoing support tailored to your fleet.

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**OMODAAUTO.CO.UK**



## POWER UP YOUR FLEET WITH GAMIFICATION



For too long, fleets have relied on outdated practices to manage driver performance – think retrospective feedback, disciplinary action, and training courses that take drivers off the road for days at a time. The trouble is, even if these methods result in positive improvements, the effects are often short-lived.

It's time for fleets to embrace a solution that prioritises driver mental health and wellbeing, creates a positive working culture, and delivers continual engagement and improvement: gamification.



Gamification is the process of applying game-based elements (such as competitions, scoring systems, and prizes) to a workplace setting. This can help to incentivise desired behaviours in employees – for example, driving more safely and efficiently – by providing constructive feedback that increases motivation and improves performance week after week.

By gamifying the driving experience, fleets can create a positive culture where drivers feel appreciated rather than penalised. A positive culture is fundamental for the wellbeing of your team, as it can help to reduce feelings of stress and anxiety, thereby reducing accidents and vehicle downtime, as well as helping you to manage fleet insurance premiums. This is particularly important when you consider that 1 in 10 drivers cite work stress as the main cause of collisions.



Lightfoot's award-winning gamification technology can help you accomplish all this in your fleet and more. Our advanced solution is comprised of two core components – the in-cab coaching device and the Lightfoot driver app.

By connecting to your vehicle's onboard computer, Lightfoot builds a true picture of how each fleet vehicle is driven, and coaches drivers accordingly. The device provides real-time feedback, ensuring drivers can correct their handling in the moment. This helps to prevent instances of dangerous driving and instil safer, more sustainable driving practices in your fleet, leading to lower emissions, reduced downtime, and less vehicle wear and tear.



After each journey, drivers receive a score for their performance, with a weekly target of 85% to reach the Elite Driver level. Without the in-cab device, only 3% of drivers will routinely reach this standard of driving – with Lightfoot installed within the vehicle, 80% of drivers hit the target every week.

Drivers who achieve the 85% weekly score become eligible to **win exclusive prizes of up to £10,000** through the Lightfoot app, where they can regularly enter new competitions and giveaways.

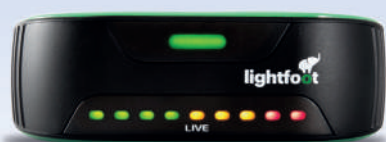
Using our app, drivers can also monitor their performance and see how their score measures up against their friends and colleagues via the competitive in-app league tables.



Gamifying driving with Lightfoot helps you achieve incredible results in fleet savings, safety, and sustainability, and you can experience all this for yourself through a free trial. Our solution is proven to **reduce fuel consumption by as much as 15%** - this resulted in savings of over £31 million in fuel costs alone for our customers last year. Similarly, fleet carbon emissions are reduced by up to 15% as drivers learn to adopt a more efficient driving style, which saw our technology **prevent 36,488 tonnes of CO<sub>2</sub>** throughout 2023.

When it comes to driver safety, the difference is huge. **Dangerous driving instances are reduced by 84%**, whilst fleets can expect to experience **40% fewer at-fault accidents** and **46% less speeding**, all as a result of real-time driver coaching paired with a driver rewards platform.

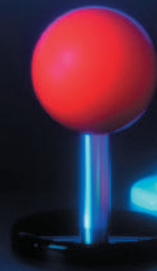
*Click to learn more about how gamification can transform your fleet.*



[lightfoot.co.uk](http://lightfoot.co.uk)



# LEVEL UP YOUR FLEET



  
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Your charging load and energy consumption in one place for easy management. Software for visibility across your entire fleet.



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Track current and maximum electrical capacity at your fleet depot



Monitor your vehicles out on routes and track their expected state-of-charge when they return to the depot, enabled through telematics integration



Manage and monitor multiple depots all in one place



Receive alerts and notifications in real-time



No more expensive energy supply penalty charges or permanent disconnections because of going over connection agreements – ever. OMEGA keeps your electrical load within threshold limits



Avoid costly site grid connection infrastructure upgrades by optimally managing your EV charging load through OMEGA



Enjoy increased flexibility on site selection thanks to the potential removal of upgrading blockers

For five years we've worked on at-scale fleet EV transitions. We know our partners want support across site feasibility, cost of DNO upgrades, and the impact on project timelines. That's why we're launching OMEGA for UK fleets. Fleet first. Fleet focused.

[Find out more](#)





# Europcar: Balancing sustainability and efficiency for effective business mobility



**E**uropcar aims to be the partner to support fleet professionals as they navigate economic and sustainability demands, by delivering the right mobility solution at the right time, every time.

With a clear vision to help businesses reduce their carbon footprint, our flexible rental solutions go to the heart of vehicle usership, all backed by a high level of customer service.

Highly focused on the changing dynamics of the commercial and environmental landscape, Europcar's mobility solutions are underpinned by a fleet comprising a wide choice of young vehicles across petrol, diesel and electric.

And with flexibility at the heart of our services, our strong UK network means vehicles are available either for pick up or via our delivery and collection service.

## Responding to business needs

The role of a good mobility provider should be all about smoothing every aspect of the customer experience by always listening to what a business needs. Europcar does that through the practical application of technology, combined with employee expertise achieved through a sustained commitment to training. Europcar Account Managers work alongside fleet, operations and

customer service colleagues to address every fleet manager's business mobility needs with fit-for-purpose solutions.

## Delivering certainty

Our connected vehicle strategy – 99% of our UK fleet is now 'connected' – plays a huge role in enhancing the customer experience, delivering business-critical certainty.

We know whether vehicles are ready for collection and are situated at the intended pick-up point which enables us to take a more proactive approach, avoiding wasted collections.

Our market-leading delivery and collection app provides the vital transparency about vehicle condition, mileage and fuel to help fleet professionals manage costs. And our game-changing Assistance web tool takes the pressure off fleet departments by providing drivers with easy-to-access incident support, breakdown assistance and a wealth of vehicle-specific data.

## The right partner for the sustainability journey

Europcar is also heavily focused on helping fleet managers on their sustainability journey. Our young fleet means we can offer compliant solutions for travelling in the growing number of

Clean Air Zones (CAZs) and Ultra-Low Emission Zones (ULEVs).

And for businesses that want to start to move to zero, we provide 'real world' electric experiences, supported by an evolving electric car and van fleet and an electrified network.

Available for a minimum of three months with no upfront deposit and commitment-free, Flex from Europcar for EV includes comprehensive vehicle handover, charging instructions support, charging cables and CO<sub>2</sub> insight.

A range of online interactive tools also helps drivers on their electric journey. The Europcar Digital EV Guide provides a wealth of intel on the electric cars and vans on the Europcar fleet.

The EV Knowledge Hub answers many of the questions EV-newbies have. And our partnership with Zapmap provides a UK-wide map of electric car charging points to help drivers locate and navigate to their nearest source.



To find out more about the solutions that make Europcar a Fleet News Fleet Recommended supplier, visit [europcar.co.uk/business](https://europcar.co.uk/business) or call 0371 384 0140

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**Europcar**



# Navigating the perfect storm: Strategies for fleet management amid market and policy pressures

**F**leet managers today face unprecedented challenges, making it increasingly difficult to maintain the traditional three-year vehicle replacement cycle. A mix of global disruptions, stringent environmental mandates, economic pressures and changing tax incentives has left fleet operators with little choice but to extend vehicle lifespans to adapt to the evolving landscape.

The UK's Zero Emissions Vehicle (ZEV) Mandate presents a significant challenge, requiring 16% of all vans sold to be electric by 2025 – approximately 55,000 vehicles. However, with current demand for electric vans at just 5.6% of the market, manufacturers are already struggling to meet these ambitious targets.

To avoid fines of up to £18,000 per non-compliant van, some manufacturers are delaying diesel van deliveries until 2025, and there is speculation that others may consider withdrawing van production from the UK altogether. This could result in a drastic reduction in the availability of internal combustion engine (ICE) vehicles for the UK market. For fleet operators, this means fewer choices and increased pressure to extend the lifespan of their existing vehicles. Without a sharp rise in demand for electric vans, the industry risks a supply shortfall of approximately 221,000 vans by 2025 – highlighting the potential disruption the mandate could cause.

## Adapting Fleet Management Strategies for Aging Vehicles

To respond to limited vehicle availability and extended lifespans, fleet managers need targeted strategies that ensure safety, compliance, and performance over time. Key approaches include:

- **Robust Pre-Use Inspections:** Routine inspections are critical for identifying issues before they escalate, ensuring extended lifecycles do not compromise vehicle safety. These proactive checks allow for early detection of wear, minimising the risk of major repairs and maintaining roadworthiness.
- **Age-Based Maintenance:** As vehicles



age, they may require more frequent servicing, especially for high-wear components such as brakes, belts and suspension systems. An age-based approach to Service, Maintenance, and Repair (SMR) helps prevent costly breakdowns, enhances reliability and reduces unexpected downtime.

- **Optimal Replacement Cycles:** Leveraging data-driven SMR tracking allows fleet managers to determine replacement needs based on actual vehicle condition rather than a fixed timeline. By monitoring age, mileage and maintenance costs, fleets can make informed replacement decisions that balance cost-effectiveness with performance.

- **Synchronised Maintenance Scheduling:** By using centralised data, fleet managers can align maintenance schedules with each vehicle's unique needs. This approach increases vehicle availability and minimises operational disruptions, allowing for smoother, more efficient fleet management.

## A Proven Approach for Extended Lifecycles

Peter Golding, CEO of FleetCheck, highlights the HGV sector's approach to managing long vehicle lifespans as a model.

"There are valuable lessons we can learn here," he says. "Whether it's PSVs, HGVs, or even taxis, extended lifespans are the norm. With the right approach to maintenance and management, these practices can be applied across various fleets, emphasising the value of long-term maintenance and careful planning."

## Thriving Through the Perfect Storm with Data-Driven Insights

FleetCheck, recognised by the *Fleet News* readership for four consecutive years, offers the tools necessary to manage longer vehicle lifecycles effectively. With features like defect management, proactive maintenance planning, total cost of ownership reporting and data-driven replacement strategies, FleetCheck enables fleet managers to keep vehicles safe, compliant, and cost-effective.

Though the road ahead is uncertain, FleetCheck is committed to supporting fleets through current and future challenges. By leveraging advanced fleet management technology, fleet managers can navigate today's turbulent environment, be better prepared for tomorrow's demands and thrive – even in this perfect storm.

# Keep your fleet rolling for longer.

Recognised by Fleet News readers for four consecutive years, **FleetCheck** equips you with the essential tools to manage longer vehicle lifecycles confidently.

From proactive maintenance and defect management to total cost reporting and replacement planning, FleetCheck helps extend vehicle lifespans and keeps you on top of every vehicle's performance, maintenance, and compliance. With real-time alerts, data-driven reports, and actionable insights on your entire fleet in one intuitive platform, FleetCheck keeps your fleet rolling smoothly.



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# Fuel cards

for fleets of all sizes.



We have a range of fuel cards for fleets of all sizes designed to meet the different needs of our customers.

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## Benefits of bp Fuel Cards



### Minimise risk of fraud

Each card has individual PINs and alerts flag unusual card use.



### Complete energy partner

bp is fuelling mixed-energy fleets with traditional fuels, as well as secure, lower lifecycle carbon energy options to meet the different needs of our customers.



### Motorway coverage

Extensive coverage of motorway fuel sites in the UK.



### Comprehensive fleet tools

Control cards, access VAT approved invoices and customised reports through one online portal.



### Advanced performance fuel

bp Ultimate with ACTIVE technology, helps keep vehicles performing at their best and running smoothly and efficiently.<sup>1</sup>



### Power for EV fleets

Access a network of ~40,000 EV charging points in the UK with our partners charge network – including over 3,000 rapid and ultra-fast charge points on the bp pulse network.

bp Fleet Solutions

<sup>1</sup>Benefits achieved over time and may vary based on factors including vehicle type, condition and driving style. See [bp.com/ultimate](http://bp.com/ultimate)

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**100**  
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BOOSTING CAPACITY



(\*Stats reported for 12-month period up to 31st October 2024)



# Look beyond the charger when planning a successful EV fleet transition

**E**ffective planning is a vital part of any major business transition, to ensure efficiency. Cameron Galloway, Design Manager for fleet and workplace charging at Mer UK, considers why the key to a successful electric vehicle (EV) fleet transition strategy is taking a circular approach.

Most businesses in the UK require some level of operational and logistical transportation. Though still very much a part of our transport operations, time is running out for the millions of diesel and petrol fleet vehicles; the gradual transition to EVs is inevitable.

As a result, many businesses have already embarked on their transition, or are looking to develop a strategy for doing so in the coming years. But for many, the concept of powering their fleets by electricity is completely new.

A successful EV transition starts with a solid plan, and understanding where you are starting from and where you want to get to. Charge Point Operators (CPOs) have the expertise to support this process, offering upfront consultancy and design expertise to make the transition as straightforward as possible.

## Transitioning fleets from fossil-fuelled to electric is not a linear process

An EV fleet transformation case starts with understanding the company's EV fleet ambitions, analysing what they might look like in reality, investigating what is required against and what is available in a feasibility study, and planning according to those resources. Next up is reviewing the plan against the ambitions, analysing any restrictions, before going back to the first step and adjusting the plan. The process follows with a review, drawing up an implementation plan and reviewing that, and so on. So, what might seem like a linear process is actually a continual plan-review-adjust-replan-review process.

Several large companies which rely



heavily on logistics are creating their transition plans sometimes years in advance of rolling them out, knowing that they will probably need changes before the actual installation. It is better to be prepared, to factor the likely costs into future CAPEX spending and create an effective project management approach in advance.

There is no standard plan that can be universally applied to taking a fleet from internal combustion engine (ICE) to EV, as every company, fleet and site has unique needs to be taken into consideration before EV charging infrastructure can be implemented. Taking a pragmatic approach and allowing for changes and adjustments throughout the process does not have to be as daunting as it sounds.

## A design-driven strategy

The first conversation about what a business really wants to achieve from its EV transition goes far beyond the charger, beyond the vehicle, even power. Starting with questions such as "how are the drivers actually going to use this?" and

"how is charging going to fit into their workday?" helps an organisation picture not only what the solution will look like, but also explore what operational changes might be required – which could ultimately improve productivity and efficiency.

These conversations encapsulate everything: "How does the site work currently?" "How would we integrate charging into this site operationally?" "How is it going to affect things in terms of health and safety, do we need more sprinklers?" "Will the chargers have to go in a certain location because of some constraint?"

Ultimately, having a conversation about what you want to achieve from the start helps set the priorities for the design to address and achievable expectations.

Mer's design-driven consultancy services can help you tap into that bigger picture to visualise and achieve an impressive and effective EV fleet transition.

To find out more about Mer's consultancy services for tailored advice and solutions, download our free EV transition checklist.

[Click here to find out more](#)



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# Don't get stuck with the wrong fleet tracker: The hidden cost of auto-renewal contracts

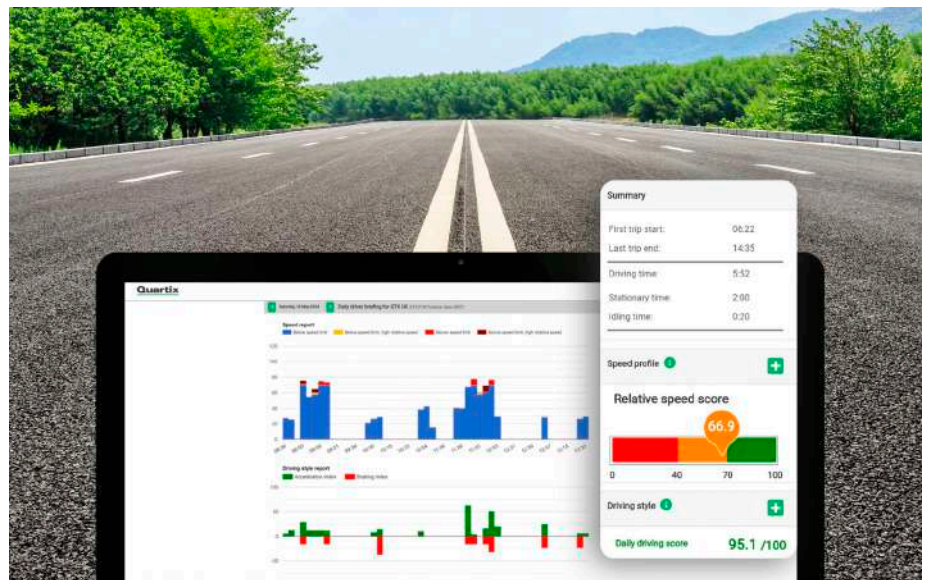
**A**uto-renewals are a contentious topic in the fleet tracking industry. With everyone feeling the financial pinch, businesses want to decide exactly how their money is spent, and contracts that automatically renew can be a nasty trap.

## The danger of auto-renewals

I still hear many stories from fleet managers who have been caught out by a supplier's auto-renewal clause. What surprises me is they rarely know it's in place when they sign the original contract.

Just as they're doing their research and gearing up to switch providers, they are unknowingly locked into another lengthy term on all their trackers because their contract automatically renewed. This leaves them with little choice: either pay a large exit fee or continue paying for a solution they no longer need or want.

Recently, we welcomed a customer who had been with their previous provider for more than 12 years, only to be caught by an auto-renewal that extended their contract by another three years. This experience left them with a bitter taste in the mouth and damaged a long-standing business relationship. They could not



believe the company had done this to them, and that they hadn't had the decency to let them know it was happening – they felt robbed.

I see no possible advantage to auto-renewals. It's inconvenient for you, the customer, and it takes away your right to choose. It's likely that your needs and circumstances will have changed since you initially signed up, or that the price of the system is no longer competitive. Why shouldn't you benefit from the opportunity to discuss those changes?

## Quartix subscriptions leave you free to choose

At Quartix, we never auto-renew our contracts. Once your initial term ends, we move you to a rolling monthly contract, so you can stay with us by choice, not obligation. We have a 4.9 star rating on Trustpilot, a customer retention rate of 85%-plus, and our first customer from 2001 is still with us today – because we believe in earning loyalty through quality of service.

## How to avoid the auto-renewal trap

If you're evaluating fleet tracking suppliers, here's my advice: Read the fine print carefully. Many vehicle tracking contracts hide auto-renewal clauses in the terms and conditions, sometimes requiring around six months' notice to cancel. Check the terms to avoid surprises.

Set a calendar reminder before your cancellation deadline (not when your contract is due to end), allowing you plenty of time to review your options and avoid being trapped for years in a solution that no longer fits your business.

Your business needs a flexible, reliable tracking solution that can adapt to your changing needs, without hidden clauses. When you're treated with transparency and respect, the decision to stick with a supplier is an easy choice.



**Sean Maher**  
Global Sales  
Director

**Quartix**

**Quartix**  
Real-Time Vehicle Tracking

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# Boost your fleet's efficiency by partnering with a preferred supplier of fuel and fuel cards

**T**he world of mobility is changing rapidly, but the need for operational efficiency in fleets remains critical.

"We continue to see a focus on delivering efficient, cost-effective operations among our customers," says Euan Moir, Head of Business Mobility UK, Shell.

"Whether their priority is meeting growing demand or accelerating the electric vehicle (EV) transition, fleets of all types are working hard to achieve more with less."

It is why, at Shell Fleet Solutions & Commercial Road Transport, we collaborate with fleet managers to understand their needs and to help improve efficiency through seamless fleet management.

## Empowering fleets to be more efficient

The Shell Card is an effective example of how we can help fleets operate more efficiently – enabling customers to:

- Simplify fleet management with one card and one invoice for fuel, EV charging at home, at the depot, on-the-go, and non-fuel services while out on the road.
- Refuel and recharge efficiently with



access to an extensive network of fuel stations and more than 23,000 public on-the-go charge points across the UK.

- Reduce admin and improve decision-making with all fuel and EV data in one place using the Shell Fleet Hub (or integrated with their own systems via Shell APIs).

Building on that, we help fleet managers integrate their telematics and Shell Card data within our Shell Fleet Insights

solution – offering further opportunities for improved efficiency and reduced costs.

## Making journeys easier for drivers

As well as improving efficiency, the Shell Card helps fleet managers support the wellbeing of their drivers through:

- Shell GO+ Rewards that give drivers money off in-store products and e-gift cards for partners such as John Lewis and Uber – all by collecting points using the Shell Card.
- High-quality fuel station facilities that enable drivers to make the most of their downtime with a range of food and drinks, plus free Wi-Fi.
- Secure and accessible sites that offer support for drivers with different mobility needs, including refuelling assistance and Pay at Pump mobile payments.<sup>[1]</sup>

## The Shell Card: A fuel card fleets can trust

Creating a more efficient fleet is not just about the solutions. Becoming a supplier of choice for 'Fuel and Fuel Cards' shows that the Shell Card has credibility among the people who matter most – the fleet professionals who trust us to help them improve the efficiency of their operations.



*"We're delighted that Shell Fleet Solutions has been recognised as a supplier of choice for 'Fuel and Fuel Cards' in the 'Fleet Recommended Programme for 2025'. There's no better source of insight than the first-hand experiences of fleet professionals who rely on our services every day. We aim to help our customers access simpler, smarter and more sustainable ways to operate their fleets – and this shows that we're meeting the needs of fleets and their drivers effectively."*

**Euan Moir, Head of Business Mobility UK, Shell**

Discover more about the Shell Card and how it can power fleet success:  
Shell Fuel and EV Card for your Business | Business



# Shell Card

Your all-in-one mobility solution

Manage your fleet with one card and one invoice. Discover how the Shell Card can support your business:  
[www.shell.co.uk/shellcard](http://www.shell.co.uk/shellcard)



Access over 23,000 on-the-go EV charge points across the UK via the Shell Recharge network.



Monitor your vehicle telematics and Shell Card data through one simple platform with Shell Fleet Insights.



Manage your fuel and non-fuel related purchases through a single, consolidated invoice.



Drivers can unlock savings and enjoy exclusive member benefits with their personal Shell GO+ Rewards account.



Keep your vehicles ready for use at all times with Shell e-Depot charging solutions.



Enhance security through chip, PIN and e-PIN favourites.



Your Shell Card can be managed via our online portal, Shell Fleet Hub, wherever you are.



# Nissan Van Range

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ABOUT OUR  
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Nissan Van Range ICE WLTP - CO2 EMISSIONS: 155 to 222; MPG COMBINED: 33.2 to 41.5

Nissan Van Range EV WLTP - CO2 EMISSIONS: 0g/km; MPG COMBINED: 0 MPG

WLTP figures shown are for comparability purposes. Actual real world driving results may vary depending on factors including weather conditions, driving styles, vehicle load, starting charge of the battery (for EV) or any accessories fitted after registration. 5 Year / 100,000 miles (whatever comes first) Manufacturer Warranty for the LCV range Unlimited mileage for Paintwork, Nissan Genuine Parts & Accessories, Roadside Assistance & Corrosion. Nissan warranty doesn't cover all converted parts. For more details, please contact your Nissan dealer or [www.Nissan.co.uk](http://www.Nissan.co.uk).