

Advertisement Feature



NORTHGATE
for all vankind



WITH A **FULL RANGE OF VEHICLES,**
HIRE OPTIONS AND SERVICES WE CAN
DELIVER THE FLEET SOLUTION YOU NEED.

Futureproof your fleet with Northgate's unique mix of dependability, agility, and innovation. Northgate has been supporting the commercial vehicle needs of British businesses, the public sector and charities for nearly 40 years. We have supported our customers throughout the pandemic emergency every step of the way. As the country re-emerges, Northgate will continue to be there meeting tomorrow's fleet needs, too.

We understand that times are extremely challenging, and our customers' needs are always changing. That is why we are continually investing in our people, technology, systems, and products to ensure that we can address all our customers' fleet concerns. I'm extremely proud that we have been recognised for our efforts in this area and are Fleet News Reader Recommended Rental Company for the third year running.

Throughout the last year, Northgate has continued its transformation into a specialist B2B customer-centric LCV mobility provider with a full range of necessary support services for van users. We call it Vans as a Service (VaaS).

Customers can access a wide range of LCVs as standard – and any type of vehicle on request. We have also expanded our electric vehicle advice and offering. At the recent Fleet and Mobility Live virtual event, we announced that Northgate have agreed a deal with Peugeot for a further 250 e-Experts.

This addition to the Northgate EV fleet, enables us to further support our customers' transition to EVs. The evolution in technology means it is important when operating electric vehicles that whole life costs are considered, from initial capital outlay through to running costs and residual values.

In addition, our telematics options have been upgraded with improved dashboards and the addition of fuel card integration, enabling customers to see locations of fuel fill-ups, better detail on vehicle mpg, and identifying any potentially fraudulent activity.

Our New Accident Management service manages every aspect of incidents– from First Notification of Loss (FNOL) to vehicle repair, replacement vehicles and legal services – easing the burden of dealing with multiple incidents and helping to get drivers back on the road, whether a Northgate vehicle or not. All at reduced costs to you.

Our Vehicle Inspection App supports compliance through delivering daily vehicle checks electronically, saving administration and turning checks into a safer paperless exercise.

Driver Risk Management includes a 4-stage driver risk assessment to understand where additional training could be beneficial, reporting suite and range of e-Learning modules and bespoke training that can be used at any stage of the driver cycle from recruitment to reviews.

We believe commercial vehicles should enable businesses to do what they do best. Rather than become a drain on financial resources and fleet managers' time. Northgate customers benefit from services and agility not possible to those who buy, or contract hire their fleets. Whatever their needs, Northgate customers know they can rely on our dependability and flexibility.



Neil McCrossan,
Sales & Marketing Director,
Northgate

FIND OUT MORE:

Visit us at northgatevehiclehire.co.uk
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